

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2024**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

From _____ to _____

ELECTRONIC SYSTEMS TECHNOLOGY INC
(Exact name of registrant as specified in its charter)

Washington

(State or other jurisdiction of incorporation)

000-27793

(Commission File Number)

91-1238077

(IRS Employer Identification No.)

415 N. Roosevelt St. STE B1 Kennewick WA

(Address of principal executive offices)

99336

(Zip Code)

(509) 735-9092

(Registrant's telephone number, including area code)

N/A

(Former name, former address & former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(g) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock, \$0.001 par value	ELST	OTCQB

Indicate by check mark whether the registrant (1) has filed all documents and reports required to be filed by Sections 13 and 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filings for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Small Reporting Company

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of July 23, 2024, the number of the Company's shares of Common Stock par value \$0.001, outstanding was 4,946,502.

**PART I
FINANCIAL INFORMATION**

Item 1. Financial Statements

**ELECTRONIC SYSTEMS TECHNOLOGY, INC.
CONDENSED BALANCE SHEETS
(Unaudited)**

	June 30, 2024	December 31, 2023
ASSETS		
Current assets		
Cash and cash equivalents	\$ 322,634	\$ 486,252
Certificates of deposit	400,000	400,000
Accounts receivable, net	76,322	52,592
Inventories	748,344	722,457
Prepaid expenses	20,961	19,278
Accrued interest receivable	1,235	1,906
Total current assets	1,569,496	1,682,485
Property and equipment, net of depreciation	17,502	18,255
Right to use – Lease, net of amortization	10,363	30,298
Total assets	\$ 1,597,361	\$ 1,731,038
LIABILITIES and STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 74,117	\$ 37,355
Accrued wages	9,527	4,188
Operating lease liability, current portion	10,521	30,773
Accrued vacation pay	25,631	21,243
Other accrued liabilities	6,741	10,221
Total liabilities	126,537	103,780
Stockholders' equity		
Common stock, \$0.001 par value 50,000,000 shares authorized 4,946,502 and 4,946,502 shares issued and outstanding, respectively	4,947	4,947
Additional paid-in capital	933,105	933,105
Retained earnings	532,772	689,206
Total stockholders' equity	1,470,824	1,627,258
Total liabilities and stockholders' equity	\$ 1,597,361	\$ 1,731,038

See Notes to Condensed Financial Statements.

ELECTRONIC SYSTEMS TECHNOLOGY, INC.
CONDENSED STATEMENTS OF OPERATIONS
(Unaudited)

	<u>Three Months Ended June 30, 2024</u>	<u>Three Months Ended June 30, 2023</u>	<u>Six Months Ended June 30, 2024</u>	<u>Six Months Ended June 30, 2023</u>
SALES - NET	\$ 333,569	\$ 585,206	\$ 689,630	\$ 890,295
COST OF SALES	<u>(155,809)</u>	<u>(268,636)</u>	<u>(316,524)</u>	<u>(408,196)</u>
GROSS PROFIT	<u>177,760</u>	<u>316,570</u>	<u>373,106</u>	<u>482,099</u>
Operating Expenses				
General and administrative	62,670	61,492	151,448	146,257
Research and development	35,080	28,021	64,027	56,684
Marketing and sales	<u>156,462</u>	<u>173,368</u>	<u>325,127</u>	<u>321,595</u>
TOTAL OPERATING EXPENSE	<u>254,212</u>	<u>262,881</u>	<u>540,602</u>	<u>524,536</u>
OPERATING INCOME (LOSS)	(76,452)	53,689	(167,496)	(42,437)
OTHER INCOME				
Interest income	5,592	5,181	11,062	9,183
TOTAL OTHER INCOME	<u>5,592</u>	<u>5,181</u>	<u>11,062</u>	<u>9,183</u>
NET INCOME (LOSS) BEFORE INCOME TAX	(70,860)	58,870	(156,434)	(33,254)
Benefit (provision) for income tax	—	—	—	—
NET INCOME (LOSS)	<u>\$ (70,860)</u>	<u>\$ 58,870</u>	<u>\$ (156,434)</u>	<u>\$ (33,254)</u>
Basic and diluted earnings per share	<u>\$ (0.01)</u>	<u>\$ 0.01</u>	<u>\$ (0.03)</u>	<u>\$ (0.01)</u>
Basic and diluted weighted average shares used in computing income (loss) per share:	<u>4,946,502</u>	<u>4,946,502</u>	<u>4,946,502</u>	<u>4,946,502</u>

See Notes to Condensed Financial Statements.

ELECTRONIC SYSTEMS TECHNOLOGY, INC.
CONDENSED STATEMENTS OF CASH FLOWS
(Unaudited)

	Six Months Ended	
	June 30, 2024	June 30, 2023
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (156,434)	\$ (33,254)
Noncash items included in net loss:		
Depreciation and amortization	2,057	418
Stock based compensation	—	693
Changes in operating assets and liabilities:		
Accounts receivable, net	(23,730)	(36,474)
Inventories	(25,887)	(115,095)
Accrued interest receivable	671	109
Prepaid expenses	(1,683)	22,901
Accounts payable	36,762	(45,207)
Other accrued liabilities	5,930	4,956
NET CASH USED IN OPERATING ACTIVITIES	<u>(162,314)</u>	<u>(200,953)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	(1,304)	(19,769)
Certificates of deposit redeemed	700,000	751,699
Certificates of deposit purchased	(700,000)	(900,000)
NET CASH USED IN INVESTING ACTIVITIES	<u>(1,304)</u>	<u>(168,070)</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(163,618)	(369,023)
Cash and cash equivalents at beginning of period	486,252	751,118
Cash and cash equivalents at end of period	<u>\$ 322,634</u>	<u>\$ 382,095</u>

See Notes to Condensed Financial Statements.

**ELECTRONIC SYSTEMS TECHNOLOGY, INC.
DBA ESTEEM WIRELESS MODEMS**

**CONDENSED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(Unaudited)**

	<u>Common Stock</u>		<u>Additional Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>			
Balances, January 1, 2023	4,946,502	\$ 4,947	\$ 932,412	849,989	\$ 1,787,348
Net income (loss)	—	—	—	(92,124)	(92,124)
Balance at March 31, 2023	<u>4,946,502</u>	<u>\$ 4,947</u>	<u>\$ 932,412</u>	<u>\$ 757,865</u>	<u>\$ 1,695,224</u>
Net income (loss)	—	—	—	58,870	58,870
Stock based compensation	—	—	693	—	693
Balance at June 30, 2023	<u>4,946,502</u>	<u>\$ 4,947</u>	<u>\$ 933,105</u>	<u>\$ 816,735</u>	<u>\$ 1,754,787</u>
Balances, January 1, 2024	4,946,502	\$ 4,947	\$ 933,105	\$ 689,206	\$ 1,627,258
Net income (loss)	—	—	—	(85,574)	(85,574)
Balance at March 31, 2024	<u>4,946,502</u>	<u>\$ 4,947</u>	<u>\$ 933,105</u>	<u>\$ 603,632</u>	<u>\$ 1,541,684</u>
Net income (loss)	—	—	—	(70,860)	(70,860)
Balance at June 30, 2024	<u>4,946,502</u>	<u>\$ 4,947</u>	<u>\$ 933,105</u>	<u>\$ 532,772</u>	<u>\$ 1,470,824</u>

See Notes to Condensed Financial Statements.

ELECTRONIC SYSTEMS TECHNOLOGY, INC.
NOTES TO CONDENSED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1 - BASIS OF PRESENTATION

The condensed financial statements, including notes, of Electronic Systems Technology, Inc. (the "Company") are representations of the Company's management, which is responsible for their integrity and objectivity. The accompanying unaudited condensed financial statements have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information, as well as the instructions to Form 10-Q. Accordingly, the financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, the accompanying unaudited condensed financial statements contain all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of its financial position as of June 30, 2024, and its results of operations, cash flows, and changes in stockholders' equity for the three and six months ended June 30, 2024 and 2023. The balance sheet at December 31, 2023 was derived from audited annual financial statements but does not contain all of the footnote disclosures from the annual financial statements. All amounts presented are in U.S. dollars. For further information, refer to the financial statements and footnotes thereto in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

The results of operations for the three and six-month periods ended June 30, 2024 are not necessarily indicative of the results expected for the full fiscal year or for any other fiscal period. The Company estimates that for 2024 the anticipated effective annual federal income tax rate will be 0%.

New Accounting Pronouncements

Accounting standards that have been issued by the Financial Accounting Standards Board that do not require adoption until a future date are not expected to have a material impact on the financial statements upon adoption.

NOTE 2 - INVENTORIES

Inventories are stated at lower of direct cost or net realizable value with cost determined using the FIFO (first in, first out) method. Inventories consist of the following:

	June 30, 2024	December 31, 2023
Parts	\$ 102,952	\$ 118,472
Work in progress	386,694	313,597
Finished goods	258,698	290,388
Total inventories	<u>\$ 748,344</u>	<u>\$ 722,457</u>

ELECTRONIC SYSTEMS TECHNOLOGY, INC.
NOTES TO CONDENSED FINANCIAL STATEMENTS
(Unaudited)

NOTE 3 - EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share excludes dilution and is computed by dividing income (loss) available to common stockholders by the weighted-average number of shares of common stock outstanding for the period. Diluted earnings (loss) per share reflects potential dilution occurring if securities or other contracts to issue common stock were exercised or converted into Common Stock or resulted in the issuance of common stock that then shared in the earnings of the Company. At June 30, 2024 and 2023, the Company had 225,000 and 225,000 outstanding stock options, respectively, that could have a dilutive effect on future periods' net income. The stock options were not included in the calculation of diluted earnings per share for either period as they were anti-dilutive.

NOTE 4 - STOCK OPTIONS

On June 9, 2023, the Board of Directors granted 45,000 options to employees. The new options have an exercise price of \$0.40, a term of 5 years, and vest immediately. The fair value of the options was determined using the Black-Scholes model using the following variables: stock price of \$0.24, volatility of 104.1%, expected term of 5 years with a forfeiture rate of 95%, and a discount factor of 3.92%. Share based compensation of \$693 (\$534 in marketing and sales and \$159 in general and administrative in the condensed statement of operations) was recognized during the three and six-month periods ended June 30, 2023.

As of June 30, 2024, there were 225,000 options outstanding with a weighted average exercise price of \$0.40 per share, a weighted average remaining life of 1.3 years and had intrinsic value of \$11,250.

NOTE 5 – REVENUE

The Company product revenue includes industrial wireless products and accessories such as antennas, power supplies and cable assemblies. The Company also provides direct site support and engineering services to customers, such as repair and upgrade of its products. During the three-month periods ended June 30, 2024 and 2023, the Company's revenue from products sales was \$326,469 and \$575,306, respectively. Revenue from site support and engineering services was \$7,100 and \$9,900 respectively, over the same periods.

During the six-month periods ended June 30, 2024 and 2023, the Company's revenue from products sales was \$671,630 and \$872,895, respectively. Revenue from site support and engineering services was \$18,000 and \$17,400 respectively, over the same periods.

The Company's customers, to which trade credit terms are extended, consist of United States and local governments and foreign and domestic companies. Domestic sales for the three-month period ended June 30, 2024 and June 30, 2023 were \$269,355 and \$575,683, respectively. Sales to foreign customers for the three-month period ended June 30, 2024 and June 30, 2023 were \$64,214 and \$9,523, respectively.

Domestic sales for the six-month period ended June 30, 2024 and June 30, 2023 were \$582,595 and \$869,591, respectively. Sales to foreign customers for the six-month period ended June 30, 2024 and June 30, 2023 were \$107,035 and \$20,704, respectively.

For the three-month period ended June 30, 2024, sales to two customers represented more than 10% of total revenue, three customers represented more than 10% of total revenue for the same period in 2023.

	2024 Sales	2024 %age of Total Sales	2023 Sales	2023 %age of Total Sales
Customer A	\$ 36,342	11 %	\$ 134,604	23 %
Customer B	32,996	10 %	76,993	13 %
Customer C			56,861	10 %

For the six-month period ended June 30, 2024, sales to two customers represented more than 10% of total revenue, two customers represented more than 10% of total revenue for the same period in 2023.

	2024 Sales	2024 %age of Total Sales	2023 Sales	2023 %age of Total Sales
Customer A	\$ 73,534	11 %	\$ 204,694	23 %
Customer B	72,717	11 %	91,821	10 %

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Management's discussion and analysis is intended to be read in conjunction with the Company's unaudited financial statements and the integral notes thereto for the three-month period ended June 30, 2024. The following statements may be forward looking in nature and actual results may differ materially.

A. RESULTS OF OPERATIONS

REVENUES: Total revenues from sales decreased to \$333,569 for the three-month period ending June 30, 2024 as compared to \$585,206 in the second quarter of 2023, reflecting a decrease of 22.5%. Management believes the decrease in sales revenues is due to the decrease in customer demand. Year to date total revenues from sales decreased to \$689,630 in 2024 as compared to \$890,295 in 2023, reflecting a decrease of 22.5%. Management believes the decrease in sales revenues is due to customer demand slowing to higher interest rates.

The Company's revenues have historically fluctuated from quarter to quarter due to timing factors such as product shipments to customers, customer order placement, customer buying trends, and changes in the general economic environment. The procurement process regarding plant and project automation, or project development, which usually surrounds the decision to purchase ESTeem products, can be lengthy. This procurement process may involve bid activities unrelated to the ESTeem products, such as additional systems and subcontract work, as well as capital budget considerations on the part of the customer. Because of the complexity of this procurement process, forecasts with regard to the Company's revenues are difficult to predict.

A percentage breakdown of the Company's market segments of Domestic and Foreign Export sales for the three- and six-month periods ended June 30, 2024 and 2023 are as follows:

	<u>Three Months ended</u> <u>June 30, 2024</u>	<u>Three Months ended</u> <u>June 30, 2023</u>	<u>Six Months ended</u> <u>June 30, 2024</u>	<u>Six Months ended</u> <u>June 30, 2023</u>
Domestic Sales	81%	98 %	84 %	98 %
Export Sales	19%	2 %	16 %	2 %

BACKLOG:

As of June 30, 2024, the Company had a sales order backlog of nil. The Company's customers generally place orders on an "as needed basis". Shipment for most of the Company's products is generally made within 1 to 5 working days after receipt of customer orders, with the exception of ongoing, scheduled projects, and custom designed equipment.

COST OF SALES:

Cost of sales percentages for the second quarters of 2024 and 2023 were 46.7% and 45.9% of respective net sales. Cost of sales percentages for the six-month periods ended June 30, 2024 and 2023 were 45.9% and 45.8%, respectively. The cost of sales percentage increase for the six month period ended June 3, 2024 is the result of the product mix sold during the same period of 2023.

OPERATING EXPENSES:

The following is a delineation of operating expenses:

	<u>Three Months Ended</u>			<u>Six Month Ended</u>		
	<u>June 30, 2024</u>	<u>June 30, 2023</u>	<u>Increase (Decrease)</u>	<u>June 30, 2024</u>	<u>June 30, 2023</u>	<u>Increase (Decrease)</u>
General and administrative	\$ 62,670	\$ 61,492	\$ 1,178	\$ 151,448	\$ 146,257	\$ 5,191
Research and development	35,080	28,021	7,059	64,027	56,684	7,343
Marketing and sales	156,462	173,368	(16,906)	325,127	321,595	3,532
Total operating expenses	<u>\$ 254,212</u>	<u>\$ 262,881</u>	<u>\$ (8,669)</u>	<u>\$ 540,602</u>	<u>\$ 524,536</u>	<u>\$ 16,066</u>

General and administrative: For the second quarter of 2024, general and administrative expenses increased \$1,178 to \$62,670, due to increased wages when compared with the same quarter of 2023. For the six-month period ended June 30, 2024, general and administrative expenses increased by \$5,191, to \$151,448, due to increased payroll and increased services purchased. General and administrative expenses were 18.8% compared to 10.5% of sales revenue for the second quarter of 2024 and 22.0% compared to 16.4% of sales revenue for six-month period ended June 30, 2024.

Research and development: Research and development expenses increased \$7,059 to \$35,080 during the second quarter of 2024 due to increased prototype expenses when compared with the same quarter of 2023. For the six-month period, research and development expenses increased by \$7,343 to \$64,027, due to increased prototype expenses. Research and development expenses were 10.5% compared to 4.8% of sales revenue for the second quarter of 2024 and 9.3% compared to 6.4% of sales revenue for six-month period ended June 30, 2024.

Marketing and sales: During the second quarter of 2024, marketing and sales expenses decreased \$16,906 to \$156,462 when compared with the same period of 2023, due to decreased payroll, benefits expense, and travel. For the six-month period, marketing and sales expenses increased by \$3,532 to \$325,127, due to increased advertising. Marketing and sales expenses were 46.9% compared to 29.6% of sales revenue for the second quarter of 2024 and 47.1% compared to 36.1% of sales revenue for the six-month period ended June 30, 2024.

OTHER INCOME:

The Company earned \$5,592 in interest income during the quarter ended June 30, 2024 and \$11,062 for the six-month period. Sources of this income were money market accounts and certificates of deposit.

NET LOSS:

The Company had a net loss of \$70,860 for the second quarter of 2024 compared to a net income of \$58,870 for the same quarter of 2023. For the six-month period ended June 30, 2024, the Company recorded a net loss of \$156,434 compared with a net loss of \$33,254 for the same period of 2023. The increase in the net loss during 2024 is the result of decreased sales.

B. FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

The Corporation's current asset to current liabilities ratio at June 30, 2024 was 12.4 compared to 16.2 at December 31, 2023. The decrease in current ratio is due to the increase of accounts receivable, inventory, and accounts payable at June 30, 2024 as compared to December 31, 2023.

At June 30, 2024, the Company had cash and cash equivalents of \$722,634 as compared to cash and cash equivalent of \$886,252 at December 31, 2023.

Cash used from operating activities decreased by \$38,639 for the six-month period ended June 30, 2024 when compared to the same period in 2023. Although the net loss increased when compared to last year there was an improvement in cash flow.. A decreased change to inventory of \$89,208 and an increased change to accounts payable of \$81,969, had a positive impact to cash flows.

In management's opinion, the Company's cash and cash equivalents and other working capital at June 30, 2024 is sufficient to satisfy requirements for operations, capital expenditures, and other expenditures as may arise during 2024 and into the first half of 2025.

FORWARD LOOKING STATEMENTS: The above discussion may contain forward looking statements that involve a number of risks and uncertainties. In addition to the factors discussed above, among other factors that could cause actual results to differ materially are the following: competitive factors such as rival wireless architectures and price pressures; availability of third party component products at reasonable prices; inventory risks due to shifts in market demand and/or price erosion of purchased components; change in product mix, and risk factors that are listed in the Company's reports and registration statements filed with the Securities and Exchange Commission.

OFF-BALANCE SHEET ARRANGEMENTS

The Company has no significant off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to its stockholders.

Item 1. Controls and Procedures

An evaluation has been performed under the supervision and with the participation of our management, including our Chief Executive Officer and Principal Accounting Officer, of the effectiveness of the design and the operation of our "disclosure controls and procedures" (as such term is defined in Rules 13a-15(e) under the Securities Exchange Act of 1934) as of June 30, 2024. Based on that evaluation, our principal executive officer and our principal financial officer concluded that the design and operation of our disclosure controls and procedures were effective as of June 30, 2024.

The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, management believes that our system of disclosure controls and procedures are designed to provide a reasonable level of assurance that the objectives of the system will be met.

Changes in Internal Control Over Financial Reporting

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 2. Unregistered Sales of Securities

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information

During the three months ended June 30, 2024, no director or officer of the Company adopted, modified, or terminated any contract, instruction or written plan for the purchase or sale of our securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act or any “non-Rule 10b5-1 arrangement” as defined in Item 408(c) of Regulation S-K.

Item 6. Exhibits

EXHIBIT NUMBER	DESCRIPTION
31.1	Section 302 Certification, CEO
31.2	Section 302 Certification, CFO
32.1	Section 906 Certification, CEO
32.2	Section 906 Certification, CFO
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ELECTRONIC SYSTEMS TECHNOLOGY, INC.

Date: July 23, 2024

By: /s/ Daniel M. Tolley
Name: Daniel M. Tolley
Title: President
(Principal Executive Officer)

Date: July 23, 2024

By: /s/ Michael W. Eller
Name: Michael W. Eller
Title: Vice President Administration
(Principal Accounting Officer)

CERTIFICATION

I, Daniel M. Tolley, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Electronic Systems Technology, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects, the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Daniel M. Tolley

Daniel M. Tolley
President
(Chief Executive Officer)
Date: July 23, 2024

A signed original of this written statement has been provided to the registrant and will be retained by the registrant to be furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION

I, Michael Eller, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Electronic Systems Technology, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects, the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Michael Eller

Michael Eller

CFO

Principal Accounting Officer

Date: July 23, 2024

A signed original of this written statement has been provided to the registrant and will be retained by the registrant to be furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION

PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
(18 U.S.C. 1350)

In connection with the quarterly report of Electronic Systems Technology Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel M. Tolley, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Daniel M. Tolley

Daniel M. Tolley
President
(Chief Executive Officer)
Date: July 23, 2024

This certification is being furnished to the Securities and Exchange Commission as an exhibit to the Quarterly Report and shall not be deemed filed by the Company for purposes of §18 of the Securities Exchange Act of 1934, as amended; and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

A signed original of this written statement has been provided to the Registrant and will be retained by the Registrant to be furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION

PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
(18 U.S.C. 1350)

In connection with the quarterly report of Electronic Systems Technology Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2024,¹ as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael Eller, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Michael Eller

Michael Eller
Vice President Administration/CFO
(Principal Accounting Officer)
Date: July 23, 2024

This certification is being furnished to the Securities and Exchange Commission as an exhibit to the Quarterly Report and shall not be deemed filed by the Company for purposes of §18 of the Securities Exchange Act of 1934, as amended.; and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

A signed original of this written statement has been provided to the Registrant and will be retained by the Registrant to be furnished to the Securities and Exchange Commission or its staff upon request.